



Property Management Solution

By:

Octaware Technologies

www.octaware.com



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RealWin Key Features

- Customer Relationship & Management
- Property & Property Unit Management
- Agreement Generation (Bilingual)
- Bills and Payment Generation
- Emailing Features
- Maps Integration
- Web-based Lead Generation
- Call Tracking
- SMS Alerts
- Workflows
- Business Processes
- Comprehensive Property Search
- Business Intelligence Reports (Dashboard)

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1 About Octaware Technologies

Octaware Technologies is a global software development and information technology company with offshore development center in India and offices around the world in countries like USA, Qatar, Saudi Arabia, UAE, Nigeria & Zimbabwe. Combining proven expertise in technology, and an understanding of emerging business domains, Octaware delivers a range of products & services as below -

Products	Services
» PowerERM	» Custom Software Development
» iOnAsset	» Enterprise Portal
» Hospice	» ERP & CRM Implementation
» RealWin	» Consulting Services
» eDocNet	» Mobile & RFID Solutions
» eQuire	» Cloud & Infrastructure Services
	» GIS Services

Octaware Technologies positioned as one of the emerging Property Management Solution provider along with other services and offers hi-end, cost-effective, quality products in the sphere of Asset Tracking, RetailERP and mobile device technology. The Company also works on enterprise business solutions using RFID technology for Pharmaceuticals, Retail, Asset, Logistics and Supply Chain Management. We provide complete end-to-end RFID solutions automating the entire business process and application area.

Our products provide comprehensive security-protecting the privacy and integrity of the data while increasing the productivity and the efficiency of the processes. Octaware Technologies offers high caliber products with a bid to provide locally developed solutions, which are pragmatic and user-friendly. We engineer and design reliable products and services to help businesses and communities thrive and perform better. We focus on creating value by understanding our customers, working side-by-side to develop solutions that make our customers, experience technology which are simple and manageable. Octaware is one of the world's leading software companies, providing solutions to the world's largest and most successful businesses. The company is focused on making technology and its benefits accessible to all. Octaware has combined its ingenuity, engineering prowess and customer focus to help people around the world apply technology in meaningful ways to their businesses, communities and to their lives. Octaware utilizes the power of innovative positioning technology to provide real business benefits through radio-frequency identification. Octaware fueled by its fresh thinking and unique ideas creates more valued experiences with technology.

2 Preface - Property Management Solution

Today property firms have started to burn the midnight oil in an attempt to strive to increase business, increase revenues and thereby have landed up increasing the number of their properties and customers. It may be easy to track property in a small organization but as soon as this number crosses a few thousands, it is a pain to know how many and where the properties are located, their status, their respective clients and owners and managing the track of communication along with striving for new leads, customers and marketing campaign.

Property Management means:

- To know where the Properties are located, status and other details
- To know to whom Properties belong and their prospective buyers/clients
- To know the exact status of the communication and follow-ups with customers/clients
- Continuously striving for more customers, leads and marketing campaign

To brief, stakeholders of a property firm can get instant access to relevant property and customer information.

Often this information proves to be beneficial when a property/properties contributing highly to the overall revenue is on hold for a longer period leading to losses. The concern is not always the value of the property but the cost of not knowing where and how many such properties are on hold and the reasons behind it.

Evaluating the Existing System

1. Inept CRM Process: Today property firms are taking lots of help of websites for marketing their list of properties and status to the people. But these firms are putting fewer efforts once the client becomes their contact. A complete Customer Relationship Module is required with tight integration of property details what they are showing on websites with customer interaction, interests and feedbacks.

2. Disorganized Workflows: Customers' interests and feedbacks needs to be streamlined and managed according to the available list of properties. Managing properties and customers independently with no streamlined process will lead to loss of prospective buyers. You must have property details on your fingertip along with customers' interest to match it to the perfection.

3. Loss of Revenue: Difficulty in locating a property lying for a period is a big loss. The system should provide alerts on the properties which need to be taken care after a specified period of time. This delay in existing manual systems results in loss of sales and hence revenue.

4. Inefficient utilization of employees/properties/customers: Often inability to track employees' responses to lead & prospective clients and improper distribution of tasks among employees causes under-utilization of the employees. This ends up with loss of revenue and unsatisfied customers.

5. Improper Maintenance Schedule: Where large volumes of properties are involved the difficulty lies in not only tracking of property but also tracking their maintenance on a regular basis as unmaintained and worn out properties may decrease demands and lower business.

2.1 RealWin Solution

RealWin (Property Management Solution), a complete property management tightly integrated with customer relationship - is vital to most property businesses' performance and success. The more capital-intensive the operation, the more business performance is tied to the proper management of properties, their status, their details and customer relationship. RealWin prides in being able to deal with tough property management situations and managing properties along with their details and status with concerned people involved and their interests. This solves the problem of most managers spending their time managing their employees, tasks distribution and customer follow-ups or planning ahead on how they optimize their team for business performance.

RealWin refers to an eagle eye on properties, employees and customers, which continuously monitors every aspect of the business. It has the ability to pinpoint, locate, and count every detail of the business flow.

RealWin is a web-based Property Management Solution, which provides end-to-end property management. It can sophisticatedly track every discrete detail of properties, its availability & customer details. The stakeholders of properties can manage all the property details from Desktop, Laptop or Mobile phones, can manage every single employee and customer in an organization, and smartly identify the movement of every individual business flow. RealWin tracks the history of all the events happening with individual properties or customers, including their current status.

RealWin is a complete solution for Property Management. It includes features like:

- **Customer Relationship & Management**
- **Property & Property Unit Management**
- **Agreement Generation (Bilingual)**
- **Bills and Payment Generation**
- **Emailing Features**
- **Bing & Google Maps Integration**
- **Web-based Lead Generation**
- **Call Tracking**
- **SMS Alert**
- **Workflows**
- **Comprehensive Property Search**
- **Business Intelligence Reports (Dashboard)**

2.1.1 Customer Relationship & Management

- Centralized Contacts Information**
 Manage and track Tenants, Brokers & Investors who are interested in doing business with you.
- Prospective Buyers**
 Customers are our main source of revenue and handling it the right way helps in increasing the business
- Property Deals**
 Business opportunities and customer dealings which generate revenue to the business

Full Name	Account Name (...)	Annual Income ↑	Address 1: City	Address 1: Coun...	Credit Hold	Credit Limit
Rakesh Malhotra	NewGen Realty		Banglore		No	
Kunal Srivastava	NewGen Realty		Pune		No	
Sangeeta Sharma	Suprabha Pvt Ltd		Bengaluru		No	
Tony Gibbons	NewTech Info.		Pune		No	
Hikmat Lokhandwala	Lokhandwala &...		Pune		No	
Dinanath Sharma	Tastenuts Confe...		Panaji		No	
shrikant sharma	syspro Systems				No	
Yamesh Montuji	HP				No	
Sawn Singh	HP				No	
Rohit Test	Rohit Test		Mumbai		No	
Sima shaha	Aariz Enterprises		Mubau		No	
Mohan N	Aariz Enterprises		Pune		No	
Sameer Kalwanji					No	
Bean bin	Octaware		Pune		No	
Biswa samar	Malhotra		Mumbau		No	
Prasun Basu	Lolo		Mumbai		No	
Kishore kumar	Mukhtar Inamdar		Mumbai		No	
Pria Sharma	Malhotra		Bengaluru		No	
Priya dholakia	Suhas Pawar		Panaji		No	
Raj Mr. Mehta	TCS		Pune		No	
✓ All Wahidi					No	
Ansar Khan					No	
abc asdf					No	
Rafat Jahagirdar					No	

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2.1.2 Property & Property Unit Management

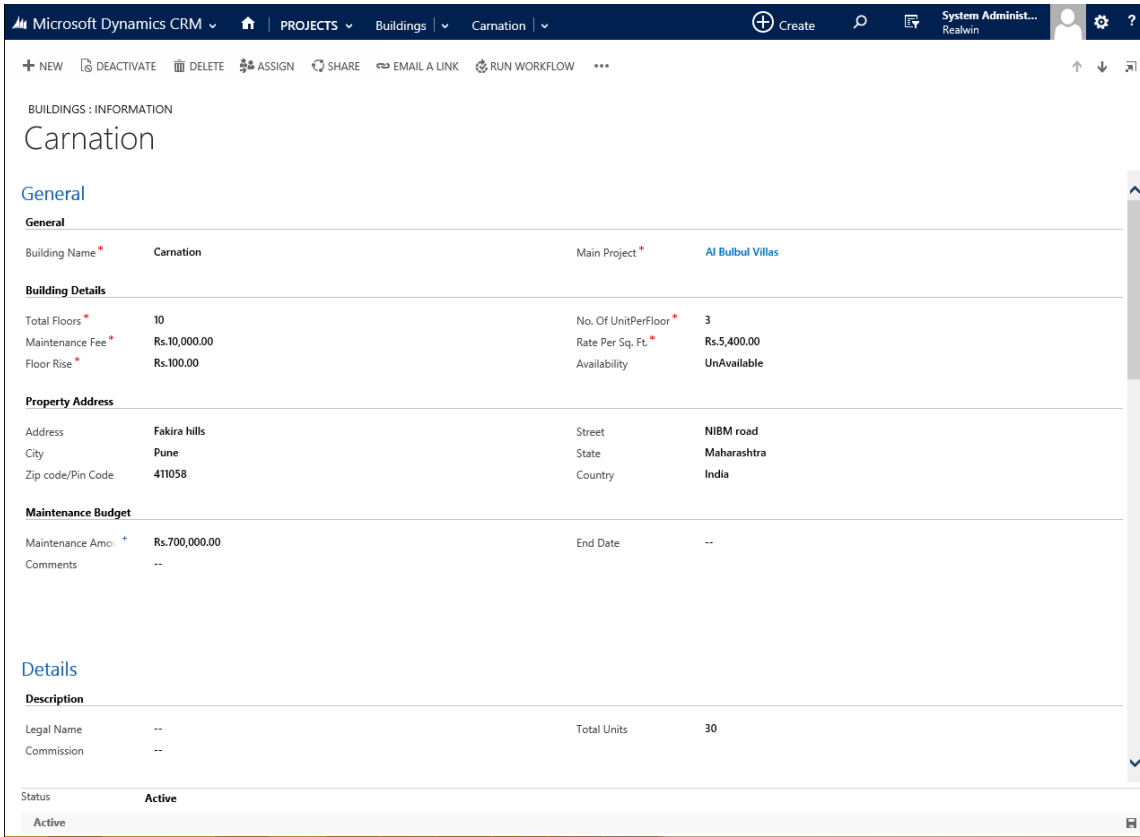
RealWin captures all the information about a particular property, such as -

- Property Details
- Property Photos
- Property Videos
- Search Property on Maps like Bing & Google
- Locate all Properties in a particular area

PROPERTY DETAILS

The screenshot displays the 'PROPERTY UNIT : INFORMATION' page for 'Carnation 101' in Microsoft Dynamics CRM. The interface includes a top navigation bar with 'Microsoft Dynamics CRM', 'PROJECTS', 'Property Units', and 'Carnation 101'. Below the navigation bar are action buttons like '+ NEW', 'DEACTIVATE', 'DELETE', 'ASSIGN', 'SHARE', 'EMAIL A LINK', and 'RUN WORKFLOW'. The main content area is titled 'PROPERTY UNIT : INFORMATION Carnation 101' and is divided into several sections: 'General', 'Units Details', 'Area Details (Sq.ft)', 'Parking Details', and 'Sales Details'. Each section contains a table of key-value pairs for various property attributes.

PROPERTY UNIT : INFORMATION			
Carnation 101			
General			
Unit *	Carnation 101	Building *	Carnation
Property Unit On	Rent		
Units Details			
Floor *	1	Unit State	Available
Unit Type	Office	Bathrooms	3
Bedrooms	3	Kitchen	1
Hall	1	Availability Date	12/31/2014
Area Details (Sq.ft)			
Total Area(sq.ft) *	1,350	Super Buildup Area	--
Covered Area	1,200	Garden	--
Build Up Area	970	Garage	No
Carpet Area	900	Balcony	--
Parking Details			
Parking Of Owner *	Yes	Guest Parking *	Yes
Street Parking *	Yes		
Sales Details			
Selling Details			
Total Price	Rs.21,330,000.00	Selling Price	Rs.21,330,000.00
Sale Description	--		
Status	Active		
Active			



2.1.3 Agreement Generation

In Real Estate industry the agreements play a very important role and managing them in the right way helps the growth of the business. When any customer is interested in a property he enters into an agreement. These are generated in the local language in accordance with the land laws -

- Rent Agreement
- Lease Agreement
- Sale MoU

RealWin generates the bilingual agreement automatically. Agreement documents are created according to the pre-defined templates and this process is automated by setting the workflow rules.

The screenshot displays the '12 Month Res Agreement' record in Microsoft Dynamics CRM. The interface includes a top navigation bar with 'Microsoft Dynamics CRM', 'AGREEMENTS', and 'RentAgreements' menus. Below the navigation bar, there are action buttons like 'NEW', 'DEACTIVATE', 'DELETE', 'ASSIGN', 'SHARE', 'EMAIL A LINK', and 'RUN WORKFLOW'. The main content area is titled 'RENTAGREEMENT : INFORMATION' and '12 Month Res Agreement'. It is divided into several sections: 'General', 'Renting Details', 'Other Charges', 'Notes', 'Report', and 'Administration'. The 'General' section shows fields for Agreement Name, Customer, Property Unit, Agent Name, Payment Type, Bill Type, and Continue. The 'Renting Details' section shows Agreement Start, Agreement End, Total Period, Rent, Notice Period, and Status. The 'Other Charges' section shows Commission, Late Fees, Deposit, and Legal. The 'Administration' section shows the Status as 'Active'.

General			
Agreement Name	12 Month Res Agreement	Agent Name	System Administrator
Customer	Sharma Chemicals	Payment Type	Cash
Property Unit	Apartment0103	Bill Type	Monthly
Note	--	Continue	No

Renting Details			
Agreement Start	1/1/2015	Rent	Rs.300.00
Agreement End	12/31/2015	Notice Period (Days)	5
Total Period (Month)	12	Status	Signed

Other Charges			
Commission	--	Deposit	--
Late Fees	--	Legal	--

Administration	
Status	Active

2.1.4 Bills and Payment Generation

Payments are the revenue generated from the business, this needs to be handled in the correct way for the business to run smoothly. RealWin has various types of Payments features;

- Rent Payments
- Lease Payments
- Sale Payments
- Payment Dues

2.1.5 Emailing Features

RealWin solution has an inbuilt feature of auto generation of Emails. Emails are generated and sent to customer, agents and other contacts within the solution. Auto Assignment of tasks is handled easily.

2.1.6 Maps Integration

RealWin solution has an inbuilt feature of Map integration with individual property. A navigational search allows users to find properties located in an area with the use of real time map.

2.1.7 Web-based Lead Generation

An integration of RealWin with the website gives more scope of usage. User enquiries through corporate website are automatically logged into RealWin.

- Leads logging from corporate website site through simple integration
- Publishing of RealWin properties on website for internet public
- Area-wise availability details
- Customers uses the website to inquire, contact and provide requirements
- Instant update to customers to show status of their agreements, payments and dues.

2.1.8 Phone Calls Tracking

In addition to sending the emails, SMS Alerts and sales cold calls to the customers/contacts/prospects, RealWin helps in capturing call related information for tracking calls.

- RealWin captures all required info
- Executive name, targeted customers, day, time and location
- Tracks the customer responses
- The full track of calls is available on a click

2.1.9 SMS Alerts

RealWin's SMS feature helps in sending the alerts to the prospective buyers, customers or Agents & sub agents.

- SMS technology is integrated with RealWin
- It is also integrated with the workflows so that on particular events, automatically SMS is sent.
- SMS alerts is also used in Marketing campaign

2.1.10 Workflows

RealWin's strong workflow engine helps in automating regular tasks which need to be executed on a particular event. Few examples of workflows are -

- Auto creating different type of Agreements

- Auto creation of payment records on due date
- Creating Pricing Alerts on price change
- Maintenance Alerts on due date
- Sending marketing email to corporate companies if villas are available.
- Promotion campaigns of properties(Monthly/Quarterly)

2.1.11 Business Processes

RealWin’s enhanced Business Process will aid the Real Estate Agents for prospecting and to look-out for further opportunities leading to efficient & improved sales.

The screenshot displays the Microsoft Dynamics CRM interface for an Opportunity record titled "Bathrooms has to be european style." The top navigation bar shows "SALES" and "Opportunities". The record details include "Potential Customer: Jitender", "Est. Revenue: Rs.34,567,89", and "Est. Close Date: 12/20/2014".

The process flow is shown as follows:

- Qualify (Completed)
- Develop (Active) - Sub-steps: Customer Need (click to enter), Proposed Solution (click to enter), Identify Stakeholders (mark complete)
- Identify Competitors (mark complete)
- Propose
- Close
- Next Stage

The "Line Items" section contains the following table:

Product Name	Properties	Unit	Price Per Unit	Quantity	Discount	Extended Amount	Suggestions
Apartment - Flat No # 301		Primary Unit	Rs.6,850,000.00	1.00000	Rs.0.00	Rs.6,850,000.00	
(-) Discount (%)			--	Detail Amount		Rs.6,850,000.00	
(-) Discount			--	Pre-Freight Amount		Rs.6,850,000.00	
Freight Amount			--	Total Tax		Rs.0.00	
Total Amount			Rs.6,850,000.00				

The "Quotes" section is currently empty, showing "No Quote records found."

2.1.12 Comprehensive Property Search

A comprehensive search feature allows drill down criteria to find exact match. A top level "Search" on type of property and then drilling it down on requirements like property cost, area, number of bedrooms, bathrooms, etc., is provided. User can also filter this search on the availability status and dates of a property.

2.1.13 Social Media Integration

Now with social media integration you can know your customer's preferences and enhance your customer service leading to customers being content. Property Sales Managers can use this feature to drill in for social insights like customers' personal preferences that may imply a potential business opportunity.

2.1.14 Business Intelligence Reports (Dashboard)

The Dashboard allows for customized views of up-to-the-minute information on key performance indicators (KPI) like below;

- Executive Summary
- Lead Report
- Revenue by City
- Find Top Customers
- Sales Report

2.2 Prerequisites

2.2.1 Hardware

No specific special electronic gadget required.

2.2.2 Software

- Windows 7, 8, 8.1
- MS Dynamics CRM 2015
- MS SQL Server 2012 or higher
- IIS server (Web Server)
- .Net 4.5 Framework
- Microsoft Exchange Server
- Email Router

2.2.3 Computer Server

Intel processor-based servers, Scale up and scale out x86 users, P4, Xeon, and High-Performance scalable, 4 to 16 ways, compatible with Windows x86 operating systems. Intel Xeon processors at up to 3.2GHz with 533MHz front-side bus speed 2GB standard/8GB max PC2100 ECC memory RAID V enabled.

Integrated hard disk drives mirroring, Light Path Diagnostics and Predictive Failure Analysis.

Ultra320 SCSI controller with integrated RAID-1 and two PCI-X slots, Standard Keyboard Mouse, 1 Parallel 2 Serial Port, TFT monitor DVD combo drive, 40 GB DAT Drive.

2.2.4 Desktop System

Any Standard Desktop configurations like -
Pentium IV/ Xeon processor - 1 x Xeon 3.6 GHz

- RAM 1 GB
- HD 1 x 73.4
- CD ROM Drive
- Keyboard
- Mouse
- 2 serial 1 parallel port
- 1 USB port
- TFT color monitor

3 Advantages of RealWin

- **Effective Property Management:** RealWin encompasses easy and effective property management by capturing all the property details and related owners & prospective buyers' details. Maintaining property status helps in taking decisions and plans.
- **Effective Customer Relationship:** RealWin is built on top of MS Dynamic CRM 2015 and takes every care of customer relationship. All the customers, leads and prospective buyer's details get captured with the details of communication happening with them. SMS, Email and Call tracking features are provided. Systems help in focusing on the urgent or planned requirement of the customer too.
- **Tasks Distribution & Team Performance:** Team motivation and utilization is a major factor in business success. RealWin helps in proper tasks distribution and monitoring team performance.
- **Business Reports:** Multiple type of business reports can be generated which helps in overall business decision and customer satisfaction. Agreements, invoices, MoU all are created automatically whenever it becomes applicable in a deal. Report generation can be scheduled too.
- **Picture & Video Upload:** The picture and video upload functionality helps user to associate related pictures and videos to a property. This helps users to demonstrate actual details about property to customers.
- **Cost effective in the long run:** It helps in saving money by properly managing all the details of properties, customers, deals and their relationships and working on them on a click of button effectively. This saves times and money both.
- **Increased customer satisfaction:** It increases customer satisfaction by fulfilling their requirements on time and communicating to them with all the required details and information on time.
- **Increased Opportunities:** With the enhanced business process and rules, the property firms can now look for further opportunities within the present customer base lowering your marketing costs.

- **Marketing Campaign:** RealWin helps in planning, scheduling, generating and processing various types of marketing campaigns. It also helps in handling the processes once the campaign is done.
- **Easy Property Search:** RealWin has inbuilt property search which can be grilled down to exact requirements of the customer on the basis of property type, its availability status and dates, its features like rooms, balcony, area, cost etc. This helps users to guide leads and customers with exact details of the property.
- **Web-based & Technology Integration:** RealWin is a web-based product which is accessible from anywhere in the world using internet. As it is built on top of MS Dynamic CRM 2015, it has powerful features of integration with other MS technologies like, Microsoft Exchange, SQL, Email Router, etc.
- **Connect with your Customers Emotionally:** Now with social media integration you can know your customer's preferences and enhance your customer service leading to customers being content.

4 Summary

Until a few years ago the tasks of a Real Estate Management Company was much easier than what it is today. A firm that manages properties would be just concerned with keeping its clients contented by providing them local services. A firm would strictly operate within its own locality. But the scene has changed now. The property managing firms have more complicated work to do. Owing to the financial crunch faced by most of the world today they have to think about devising ways in which they can increase their profits and cut down their expenditures.

Managing properties by conventional methods has become quite cumbersome today. The real estate management company has to store huge amounts of data about its clients and perform tasks for them. The types of properties to be managed might also differ. These may be residential or commercial assets. Hence these days they require very powerful software that can help the firm that manages the properties to carry out its tasks efficiently. As in the past, a firm need not confine itself to managing only one type of property. **RealWin**, property managing software is designed to take care of both residential as well as commercial real estate.

By using **RealWin**, the real estate property management company can have accurate information about the Property industry scenario in not only the locality in which it is operating but also in other areas of its locality, its city, its country and even at a global level. The software can be used to perform tasks pertaining to each and every stage of the property management process right from the purchasing of the property, to its maintenance and disposal. It not only does all the conventional calculations but also offers new features that enable the property managing professionals to gain valuable insights in their work and issues concerning the properties. The tools used are oriented towards accurate predictions and hence they can yield reliable reports.

RealWin is being integrated with the other software for more powerful functionality. The property managing firm can get a clear idea of the properties that are being owned, hired out, the number of assets a given client has, their location, its monetary worth and other details. Integration with other tools can also lower the expenses involved in carrying out certain operations. The work efficiency of the property managing professionals increases by using software. They finish of their work well within the set deadline and have time to think constructively about making improvements in the business. Hence **RealWin** is the best option for Property Builders, Firms and Agents.

5 Appendix - A

5.1 Some Octaware Client Feedback



"Octaware Technologies is a great partner. Their staff is professional with top-notch skill sets. We can think of nobody better than Octaware Technologies to entrust our software services"

Nasser Saleh, AGM IT & Operations (CIO), Dala Holding Qatar. Leading investment

AskMe Network Your Employees' Knowledge

"AskMe takes great care in identifying and selecting long-term partners. Octaware Technologies as our new partner has provided us with an efficient, flexible, and cost-effective solution exceeding our expectations."

Anil Kumar, General Manager, AskMe

<http://www.askme.com/> : AskMe provides proven, cost-effective software and services for Collaboration and Knowledge Management



"Octaware Technologies was quick and accurate in understanding our business needs and provided creative solutions. They are very conscious of their client's time and money, but at the same time willing to spend as much time as needed with their customers. We would recommend Octaware without hesitation."

Hossein Mousavi, Co-founder, VP of Product Development

<http://www.mporia.com/> : mPoria enables merchants to market and sell their products via mobile phones.

Worksharpergonomics

"Octaware Technologies understood our need and provided creative solutions with in depth analysis. They are very conscious of the quality of the deliverables and are willing to go an extra mile to ensure the quality work gets done. We would recommend Octaware without hesitation." -

Robin Gill, Director and founder, 1092923 Alberta Ltd: Alberta Ltd. provides the e-Learning management system in the area of healthcare.

5.2 Global Presence & Capabilities

- 2 Software Development centers in the city of Mumbai & Pune, India
- Offices Globally:
 - Seattle, USA
 - Singapore
 - UAE
 - Qatar
 - Saudi Arabia
 - Nigeria
 - Zimbabwe



Our Membership -

- » National Association of software & service Companies (NASSCOM)
- » Electronics and Computer Software Export Promotion Council, India (ESC)
- » Micro, Small & Medium Enterprises Associations (MSME)
- » International Association of Microsoft Channel Partners (IAMCP)
- » Washington's Technology Association
- » Indo-Arab Chamber of Commerce & Industries (IACCI)
- » Data Security Council of India (DSCI)

5.2.1 Octaware Research and Development

Octaware offerings are backed by its investment in Research and Development in cutting edge technology. Octaware management believes and invests heavily in the research and development areas of the new technology. The Emerging Technology Group (ETG) continuously evaluates the new offering in the technology domain and builds expertise within the organization.

5.2.2 Octaware Consultants

At Octaware, technology specialists and business management experts share expertise to gain a thorough insight into the client's business, and look for innovative ways to apply technology for lasting solutions. We believe in enhancing the competitive edge of our customers by providing the best of the IT solutions meeting their needs.

5.2.3 Octaware Quality - A Key Business Driver

The quality is embedded in Octaware software development life cycle processes. From the inception of the project to the end, at each level the quality of the deliverables are quantified and evaluated. The Quality Assurance team at Octaware works very closely with the Development team to ensure the end deliverables meets the requirement.

5.2.4 Octaware Alliances

Octaware increases the diversity of its offerings through strategic alliances and vendor membership with the global leaders in technology and e-Business, such as Microsoft. The Microsoft membership allows the Octaware to be in touch with the latest happening in the IT industry and evaluate the offering for our customer best use before the technology is released.

5.2.5 Octaware Products & Business/Technical Verticals

Besides providing end-to-end solutions to its clients, Octaware also develops and markets innovative software products and tools for the worldwide market. The Octaware has the e-Learning platform for the organization to deploy and publish the e-Learning needs. Octaware e-Learning provides an enterprise with the complete end to end e-Learning Management solution. At Octaware the groups are segregated by Industry practices and Service Practices to gain both the domain and technical knowledge. The Industry and Service Expertise are as follows -

Industry Expertise: Healthcare, Education, Government, Telecom, Oil & Gas, Banking & Financial, Real Estate & Construction and Manufacturing

Service Expertise: Custom Software Development, Enterprise Portal Services, ERP/CRM Implementation, Mobile & RFID Solutions, Cloud & Infrastructure Services, Geospatial Services & Consulting

Octaware provides end-to-end IT consulting and software services to its clients. Octaware offers products and services in e-Business, Application Development, Architecture & Technology Consulting, Engineering Services and Infrastructure Development, across verticals such as Airline, Banking, Financial Services, Oil & Gas, Insurance, Telecom, Manufacturing, Retail, Transportation, Healthcare, Government and Utilities.

Octaware’s proven combination of established methodology, quality processes, experienced project management, skilled business analysts, deep technical integration ability and knowledge results in maximum return on investment and lower risk for our customers.

5.3 Emerging Technology Group (ETG)

Octaware has well defined Emerging Technology Group to track the technology changes in the industry. The ETG serves the project by training the new resources in the project technology with its repositories of best practices and technology knowledge. The senior resources of Octaware are assigned to the ETG. On completion of the project, the best practices are compiled by ETG for reuse. The ETG adds value to the customer project by jump starting with reusable components/best practices/ coding guidelines.

